



EXACO®

September Updates and News

September 2026 Updates

09.04.26

Here the most recent information:

- **Fiber Clay Birdbaths and Planters are back!** You can find them on our website with lots of details! New styles and old favorites. They are also on our newest pricelist that you can find on the [partner portal](#) (let me know if you need the password!). This is a great time to keep the birds cool and watered.
- **An Alton Greenhouse** container will be shipping soon so we will have a few more models coming in. **10% off all Alton greenhouses - in stock and loading soon!**
- **Janssens greenhouse stock levels:** We finally have several containers on the way to us full of Janssens' greenhouses. We should be fully stocked soon, thank you for your patience. I will be accepting backorders and noting them on the quantities in the yellow columns to the right on the [Google inventory document](#) (in the comments).
- Scott and I (Claudia) will be traveling to the GLEE show in the UK this next week. We've listened to you and are searching for new product. We have a few sample product on order already so we can test them out and ensure they are up to our standards. Keep an eye out for some new interesting options!

PROMOTIONS for September:

Please advertise and pass these savings to your customers (MAP pricing will not apply to these models)! Note these apply to in- stock units while supplies last.

- **Ongoing: 5% off* Janssens Custom Greenhouse orders!**
- **Ongoing: 10% off ALTON CEDAR Greenhouses** – 10% off* in stock models and 10% special orders!
- **Ongoing: 20% off* Nelke 4 Greenhouse plus free foundation frame** when shipped/ordered with greenhouse*

**ALL PROMO PRICE/DEALS must be mentioned when submitting your PO. Current in-stock only. Orders must be submitted by 10/2/26 and ship by 10/15/26.*

10% off Pre-Order Specials on new Linea II, Santini II, Riga 4 or 5 Black, and Berlin

Solarveranda:

We are offering **10% off*** the wholesale price of these brand new units for any pre-order to help you sell and generate interest. The leadtime will vary. Linea II and Santini II will have a leadtime of 8 to 12 weeks. The Riga 4 or 5 Black and Berlin Solarveranda will be 12 to 16 weeks.

Resources for these new models can be found on the partner portal for you to use as well as [the information on this link with key points of each new greenhouse and pricing.](#)

SPECIAL CLOSEOUT DEALS!

- **Sale on sliding doors! 50% off Victorian sliding doors during May (applies to VI SD BLACK, VI SDD BLACK and VI SDD GREEN only).** These work well in warm climates if someone is looking to add ventilation during the warmer months. They can be used more as a large window than a door (this applies to greenhouses on a knee wall as well - as long as they do not “drop” the sliding door to ground level). They can also be added later on and will ship via UPS/FED Ex because it is only the framing - the glass used for the sliding door is the sidewall glass size (with the exception of the JVICS). I have these on my greenhouse and love it - I left the middle stud in place and added my own screen to the opening so I get a lot of ventilation. As always, if high winds are approaching, they should always “close up” the greenhouse in any open area.
- **Wood Slat Shades from Indonesia:** We are extending our promotion on these shade sets - **35% off wholesale/retail.** If you need a new pricelist, you can find this on the [dealer portal](#). Please note to the customer that there are occasional spots of oxidation, but this will not affect usage
- **Arcadia Plus 4x4 - REDUCED!** (config code NPJ400) **now \$5000 wholesale!*** (was \$9499). In stock model only - Custom orders are still regular price.
- **Victorian Retro 23 Greenhouse** with black frame, narrow glass, and floral deco panels. Includes 1 hinged double door, 2 roof vents (1 manual/1 auto), 2 push out side vents. \$11,999 wholesale/ \$18,500 retail. **SALE - 10% off wholesale!**
- **VI 23 Full Poly with black frame FURTHER REDUCED! \$2800 wholesale - CLOSEOUT DEAL - LAST ONE!** This is the old style semi-transparent polycarbonate – great for cold or warm climates. Note: suggested retail was normally \$8899 – so you could offer it for a great price)

**ALL PROMO PRICE/DEALS must be mentioned when submitting your PO. Current in-stock only. Orders must be submitted by 10/2/26 and ship by 10/15/26.*

Let me know if you have any questions!

Thank you!

Claudia Hausken

Customer Service Manager & Greenhouse Manager

Linea II Glass/Poly



Modern shape with glass walls and poly roof for urban yards!

Riga XL filled in Wyoming!



Riga greenhouses are on sale now!

Berlin Solarveranda



Great new lean to option from Germany!

EXACO®

Subscribe

Past Issues

Translate ▼

Copyright (C) 2025 EXACO All rights reserved.

Our mailing address is:

16001 Impact Way

Pflugerville, TX 78660

Want to change how you receive these emails?

You can [update your preferences](#) or [unsubscribe](#)