



Mid-July Updates and News

Mid-July 2026 Updates

07.20.26

A few important things have come up just recently that I want to make everyone aware of as soon as possible:

- **Fountain spec corrections!** We've discovered some significant errors on the specs and dims of our new fountain line. Our sincere apologies - there were issues with dimensions and weights as well as pump sizes. If you have fountains on your site, I recommend double checking all your listings to ensure they are correct. The errors appeared in our pricelist and on our website. The pricelist on our [dealer portal](#) is now correct (July 20 version) - we are working to get the fountain details on our website corrected in the next couple days. Let me know if you need the password for the dealer portal!
- **Janssens greenhouse stock levels:** We are now feeling the effects of Janssens supply chain challenges from the the spring/early summer. This, coupled with the timing of the Janssens' summer holiday (3 week closure) has caused our stock levels to dip. You may notice that we are out of stock of some popular models until they return from holiday in mid-August and are able to load containers to us. Please keep an eye on the stock levels as you are selling - currently you will notice issues with the VI34 Black Glass and the VI46 Black glass units. Please bear with us as we navigate this. I will be accepting backorders and noting them on the quantities in the yellow columns to the right on the [Google inventory document](#) (in the comments).

Ongoing PROMOTIONS for July:

These are similar to our June promotions - double check the percentages off as they may have changed slightly. Please advertise and pass these savings to your customers! Note these apply to in- stock units

- **5% off* Janssens Custom Greenhouse orders!**
- **10% off* Cathedral 15 x 20 greenhouses** in black or bronze - 10% off wholesale of in-stock units!
- **20% off* X panel Retro 34 Black greenhouse** - SPECIAL - one left in stock!
- **15% off ALTON CEDAR Greenhouses** – 15% off* in stock models and 10% special orders!
- **10% off* Nelke 4 Greenhouse plus free foundation frame** when shipped/ordered with greenhouse*
- **Riga 2s, 3s, 3, 4s, 4 and 5 – 15% off wholesale and free foundation frame** when shipped/ordered with greenhouse*
- **15% off* Livingten 6 greenhouses! 15% off applies to in stock Livingten 6 units only.** We can special order the Livingten 5 or 7 - but the discount may not apply.

**ALL PROMO PRICE/DEALS must be mentioned when submitting your PO. Current in-stock only. Orders must be submitted by 8/1/26 and ship by 8/11/26.*

10% off Pre-Order Specials on new Linea II, Santini II, Riga 4 or 5 Black, and Berlin

Solarveranda:

We are offering **10% off*** the wholesale price of these brand new units for any pre-order to help you sell and generate interest. The leadtime will vary. Linea II and Santini II will have a leadtime of 8 to 12 weeks. The Riga 4 or 5 Black and Berlin Solarveranda will be 12 to 16 weeks.

Resources for these new models can be found on the partner portal for you to use as well as [the information on this link with key points of each new greenhouse and pricing.](#)

Ongoing promotions and SPECIAL CLOSEOUT DEALS!

- **Sale on sliding doors! 50% off Victorian sliding doors during May (applies to VI SD BLACK, VI SDD BLACK and VI SDD GREEN only).** These work well in warm climates if someone is looking to add ventilation during the warmer months. They can be used more as a large window than a door (this applies to greenhouses on a knee wall as well - as long as they do not “drop” the sliding door to ground level). They can also be added later on and will ship via UPS/FED Ex because it is only the framing - the glass used for the sliding door is the sidewall glass size (with the exception of the JVICS). I have these on my greenhouse and love it - I left the middle stud in place and added my own screen to the opening so I get a lot of ventilation. As always, if high winds are approaching, they should always “close up” the greenhouse in any open area.
- **Wood Slat Shades from Indonesia:** We are extending our promotion on these shade sets - **35% off wholesale/retail.** If you need a new pricelist, you can find this on the [dealer portal](#). Please note to the customer that there are occasional spots of oxidation, but this will not affect usage
- **Arcadia Plus 4x4** (config code NPJ400) now \$6000 wholesale!* (was \$9499). In stock model only - Custom orders are still regular price.
- **Victorian Retro 23 Greenhouse** with black frame, narrow glass, and floral deco panels. Includes 1 hinged double door, 2 roof vents (1 manual/1 auto), 2 push out side vents. \$11,999 wholesale/ \$18,500 retail.
- **VI 23 Full Poly with black frame 40% off wholesale*** (this will be \$3479!!) while stock supplies last for February only. This is the old style semi-transparent polycarbonate – great for cold or warm climates. Note: suggested retail was normally \$8899 – so with 40% off, you could sell it for \$5340!!)

Let me know if you have any questions!

Thank you!

Claudia Hausken

Customer Service Manager & Greenhouse Manager

Linea II Glass/Poly



Modern shape with glass walls and poly roof for urban yards!

Riga XL filled in Wyoming!



Riga greenhouses are on sale now!

Berlin Solarveranda



Great new lean to option from Germany!



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