



EXACO®

June Retailer Updates

June 2026 News and Promotions

05.30.26

Happy Summer!

News and updates:

orders whether the customer wants to keep the sliding doors or if we should remove them.

- **Heads up** - there will be a brief promotion on Costco June 22-27 on Riga 4 & 5, Riga XL 6 & 9, and VI34 & VI 36 Green Glass Victorians. I'm letting you know if you want to adjust any of your advertising for that one week - or just to make you aware.

PROMOTIONS for June:

Please advertise and pass these savings to your customers! Note these apply to in-stock units while supplies last.

- **15% off* Cathedral 15 x 20 greenhouses** in black or bronze - 15% off wholesale of in-stock units!
- **15% off* X panel Retro 34 Black greenhouse** - SPECIAL - one left in stock!
- **15% off ALTON CEDAR Greenhouses** – 15% off* in stock models and 10% special orders!
- **10% off* Nelke 4 Greenhouse plus free foundation frame** when shipped/ordered with greenhouse*
- **Riga 2s, 3s, 3, 4s, 4 and 5 – 15% off wholesale and free foundation frame** when shipped/ordered with greenhouse*
- **10% off* Livingten greenhouses!** We currently have the Livingten 6 stock, but can special order the Livingten 5 or 7.

**ALL PROMO PRICE/DEALS must be mentioned when submitting your PO. Current in-stock only. Orders must be submitted by 7/1/26 and ship by 7/17/26.*

Pre-Order Specials on new Linea II, Santini II, Riga 4 or 5 Black, and Berlin

Solarveranda:

We are offering **15% off*** the wholesale price of these brand new units for any pre-order to help you sell and generate interest. We are expecting to load a container in June – so current estimate on arrival time to us is July.

Resources for these new models can be found on the partner portal for you to use as well as [the information on this link with key points of each new greenhouse and pricing.](#)

Ongoing promotions and SPECIAL CLOSEOUT DEALS!

add ventilation during the warmer months. They can be used more as a large window than a door (this applies to greenhouses on a knee wall as well - as long as they do not “drop” the sliding door to ground level). They can also be added later on and will ship via UPS/FED Ex because it is only the framing - the glass used for the sliding door is the sidewall glass size (with the exception of the JVICS). I have these on my greenhouse and love it - I left the middle stud in place and added my own screen to the opening so I get a lot of ventilation. As always, if high winds are approaching, they should always “close up” the greenhouse in any open area.

- **Wood Slat Shades from Indonesia:** We are extending our promotion on these shade sets - **35% off wholesale/retail**. If you need a new pricelist, you can find this on the [dealer portal](#). Please note to the customer that there are occasional spots of oxidation, but this will not affect usage
- **Arcadia Plus 4x4** (config code NPJ400) now \$6000 wholesale!* (was \$9499). In stock model only - Custom orders are still regular price.
- **Victorian Retro 23 Greenhouse** with black frame, narrow glass, and floral deco panels. Includes 1 hinged double door, 2 roof vents (1 manual/1 auto), 2 push out side vents. \$11,999 wholesale/ \$18,500 retail.
- **VI 23 Full Poly with black frame 40% off wholesale*** (this will be \$3479!!) while stock supplies last for February only. This is the old style semi-transparent polycarbonate – great for cold or warm climates. Note: suggested retail was normally \$8899 – so with 40% off, you could sell it for \$5340!!)

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Let me know if you have any questions!

Thank you!

Claudia Hausken

Customer Service Manager & Greenhouse Manager

Linea II Glass/Poly



Modern shape with
glass walls and poly
roof for urban yards!

Riga BLACK with clear front



An updated Riga for a
more refined look!

Berlin Solarveranda



Great new lean to
option from Germany!

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