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## Exaco Retailer April News and Promotions

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From Exaco Greenhouses <news@exaco.com>

Date Thu 4/2/2026 5:08 PM

To Jodie Michalak <jodie@exaco.com>



# EXACO®

## April Retailer Newsletter

April News and Promotions

04.02.26

**Happy April! Here's a few new things for you!**

**Fly Screen Doors for Janssens' greenhouses** - These are now here in our warehouse - a few additional notes beyond the information that was in the current pricelist:

- Sliding Door Installation: Fits double or single sliding doors – for single sliding doors, the customer will need to cut down the two horizontal pieces to fit. VERY IMPORTANT: They are designed to fit sliding doors with a LOW THRESHOLD KIT installed. If the customer does not have a low threshold kit, they will need to purchase one for the fly screen door kit to work.
- Hinged Door Installation: Will require purchase of a hinged door fly door adaptation kit VI FLY HD ADAPTATION KIT in order to mount the flyscreen on a single or double hinged door.

### **Pre-order Specials on New Products:**

We are endeavoring to try some new models to create interest and keep things fresh. We would like to gauge the interest in these new designs and we need your help! We've added photo resources to the partner portal for you to use as well as [the information on this link with key points of each new greenhouse and pricing.](#)

**BONUS PREORDER OFFER!** We are offering **15% off\*** the wholesale price of these brand new units for any pre-order to help you sell and generate interest. We are expecting to load a container in June – so current estimate on arrival time to us is July. Pre-orders will be accepted until end of May - possibly into June depending on the model.

- **Linea II** from KGT/Hoklartherm – (shown above) A great modern looking unit that will fit well in urban backyards with it's clean design and lower peak height. Great as a greenhouse, sitting area, or even bike or equipment storage. Wide, lockable split front dutch door, upper vent windows are rear window adds ventilation. Durable powder coated frame in anthracite. Available in full 10mm twin-wall polycarbonate or a very handsome 4mm tempered glass walls with a 10mm polycarbonate roof! Made in Germany. [See on KGT site here.](#)
- **Santini II** from KGT/Hoklartherm – similar to the Linea II, but with 16mm triple wall polycarbonate for improved insulation. See spec sheet for more details. Made in Germany. [See on KGT site here.](#)
- **Riga 4 Black/Riga 5 Black** from Hoklartherm – Rigas get an elegant new makeover! New features include a black powder coated frame, cast metal roof decoration and a clear plexiglass front gable to create a "jewelbox" for you garden! Lovely to see in and great for sitting inside looking out as well. Other features remain the same: strong framing, 8mm and 10mm twin wall poly on remaining walls, roof vents with auto openers, rear back window vent, and lockable split dutch door with high-quality door hardware. Made in Germany.
- **Berlin Solarveranda "Lean To"** from Hoklartherm – These are very cool and I think they will be popular. There are a lot of variables on sizing, so I am still working through the options and pricing and they may remain special order only. However – this is an excellent option for people that want a lean to option that are trying to clear a lower eave height. This unit also can come out further than 10' wide. It has push up side panels to allow for full ventilation as well as sliding multi-doors. We are most interested in the plexiglass glazing option, but tempered glass is also available. More info to follow – but let me know if you have a customer that is interested. Made in Germany. See this on the [Hoklartherm website here.](#)

**ALTON CEDAR Greenhouse Promotion – 15% off\*** orders on existing stock and pre-orders. We will have a container load in May and we'd love to get a few additional greenhouses on it! This means the lead time on any Alton orders will be less than usual – they should arrive in June.

**Additional April Promotions** – please advertise and pass these savings to your customers! Note these apply to in- stock units while supplies last.

- **Riga 2s, 3s, 3, 4s, 4 and 5 – 15% off wholesale and free foundation frame** when shipped/ordered with greenhouse\*
- **Moderns: Modern 23, Modern 34 and Modern 36 – 10% off wholesale\***

*\*ALL PROMO PRICE/DEALS must be mentioned when submitting your PO. Current in-stock units only, while supplies last. Orders must be submitted by 5/1/26 and ship by 5/8/26.*

### **SPECIAL CLOSEOUT DEALS!**

- **Arcadia Plus 4x4** (config code NPJ400) now \$6000 wholesale!\* (was \$9499). In stock model only - Custom orders are still regular price.
- **Riga XL 5** – We still have 3 available! 30% off current wholesale\* – wholesale is \$10,999 minus 30% = \$7699!!! Plus free foundation frame when ordered with greenhouse!
- **VI 23 Full Poly with green frame 40% off wholesale\*** (this will be \$3479!!) while stock supplies last for February only. This is the old style semi-transparent polycarbonate – great for cold or warm climates. Note: suggested retail was normally \$8899 – so with 40% off, you could sell it for \$5340!!) Only green frame version left in stock.

*\*ALL PROMO PRICE/DEALS must be mentioned when submitting your PO. Current in-stock only. Orders must be submitted by 5/1/26 and ship by 5/8/26.*

Let me know if you have any questions!

Thank you!

Claudia Hausken

Customer Service Manager & Greenhouse Inventory Manager

**Linea II  
Glass/Poly**

**Riga BLACK with  
clear front**

**Berlin  
Solarveranda**



Modern shape with glass walls and poly roof for urban yards!



An updated Riga for a more refined look!



Great new lean to option from Germany!

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